



Aon, UK

Aon Risk Services initiated the Global Future State (GFS) programme to build a customer centric operating platform. Aon engaged Nine Feet Tall to assist in the facilitation of a series of structured events to over 500 people within the large corporate sector. These events taught participants a range of new skills with the purpose of breaking down silo's and ensuring that individuals worked more efficiently resulting in a truly high performing organisation.

"We needed expert facilitators to help us run the "Aon No Limits" events. Nine Feet Tall was the perfect partner, as they not only managed to engage and energise the audience, they also understood the subject matter and brought a deep knowledge of change management."

Bill Peck

Corporate Planning

Project Activities

1. Equipped cross-functional teams with a range of skills and tools to operate as high-performing teams
2. Facilitated a range of discussions, debates and exercises to embed the Aon vision, client experience and USPs
3. Worked closely with each team to develop a proposal for a live prospect using a range of structured thinking techniques
4. Ensured that teams were confident in presentational skills resulting in improved sales engagement and on-going client service
5. Developed a Change Roadmap to assess and track how teams were performing, enabling project teams to prioritise resources
6. Led exercise to identify new sales opportunities and quick wins equating to an average of £200k potential revenue at each event.

"Nine Feet Tall are exceptional facilitators and change experts and I would highly recommend working with them. They brought enthusiasm, drive and professionalism performing to the highest standard. They are a great team and I thoroughly enjoyed working with them."

Anne Khaitan
GFS Change Manager